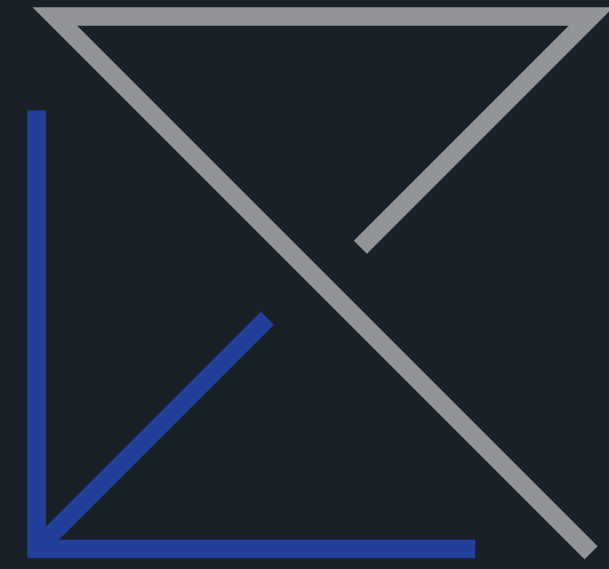




ESCO
partners

Energy Services for Commercial and Industrial Facilities in Greece





energy crisis





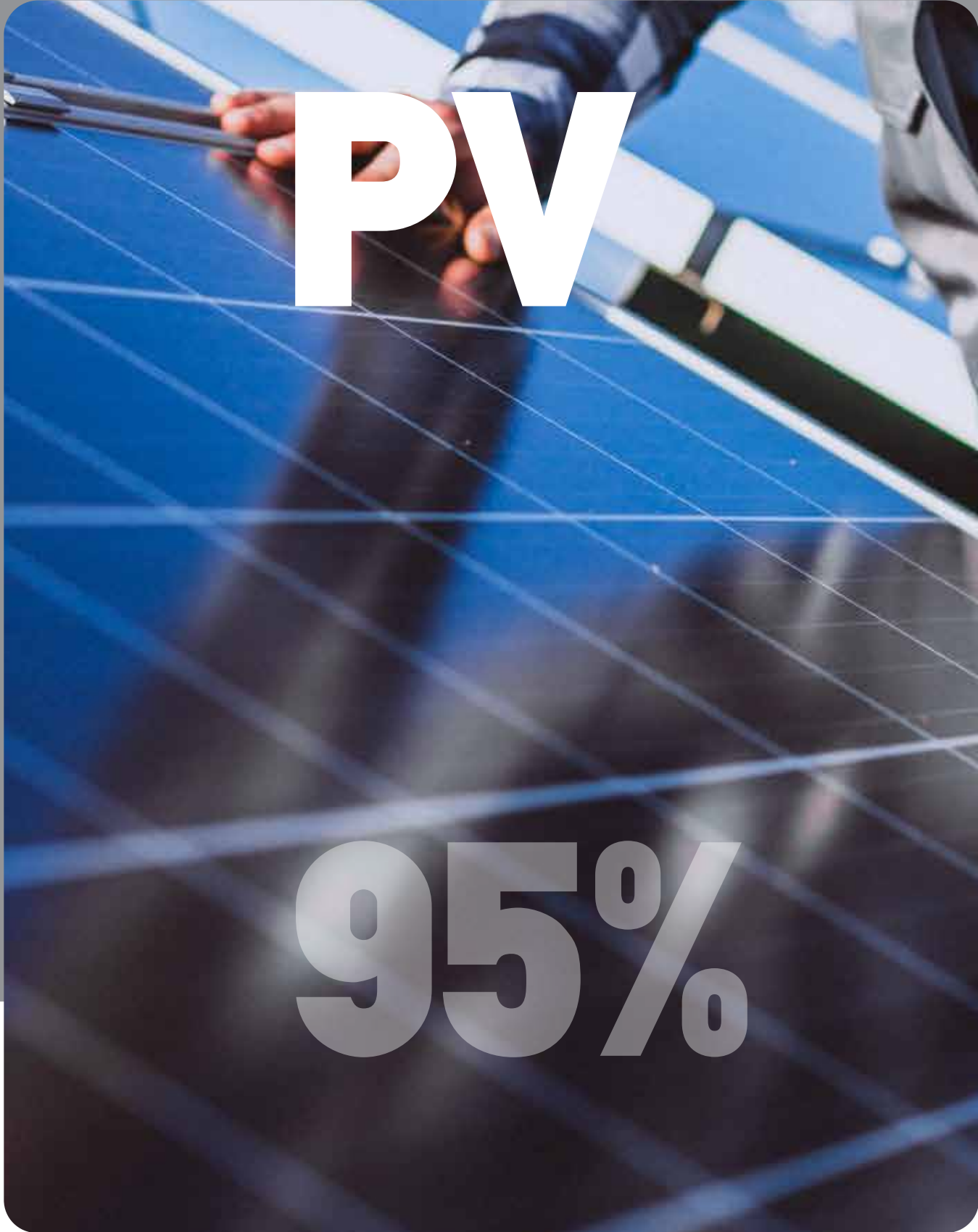
Global Energy Crisis



Industries in need
of efficient sources
of energy production
+ energy saving



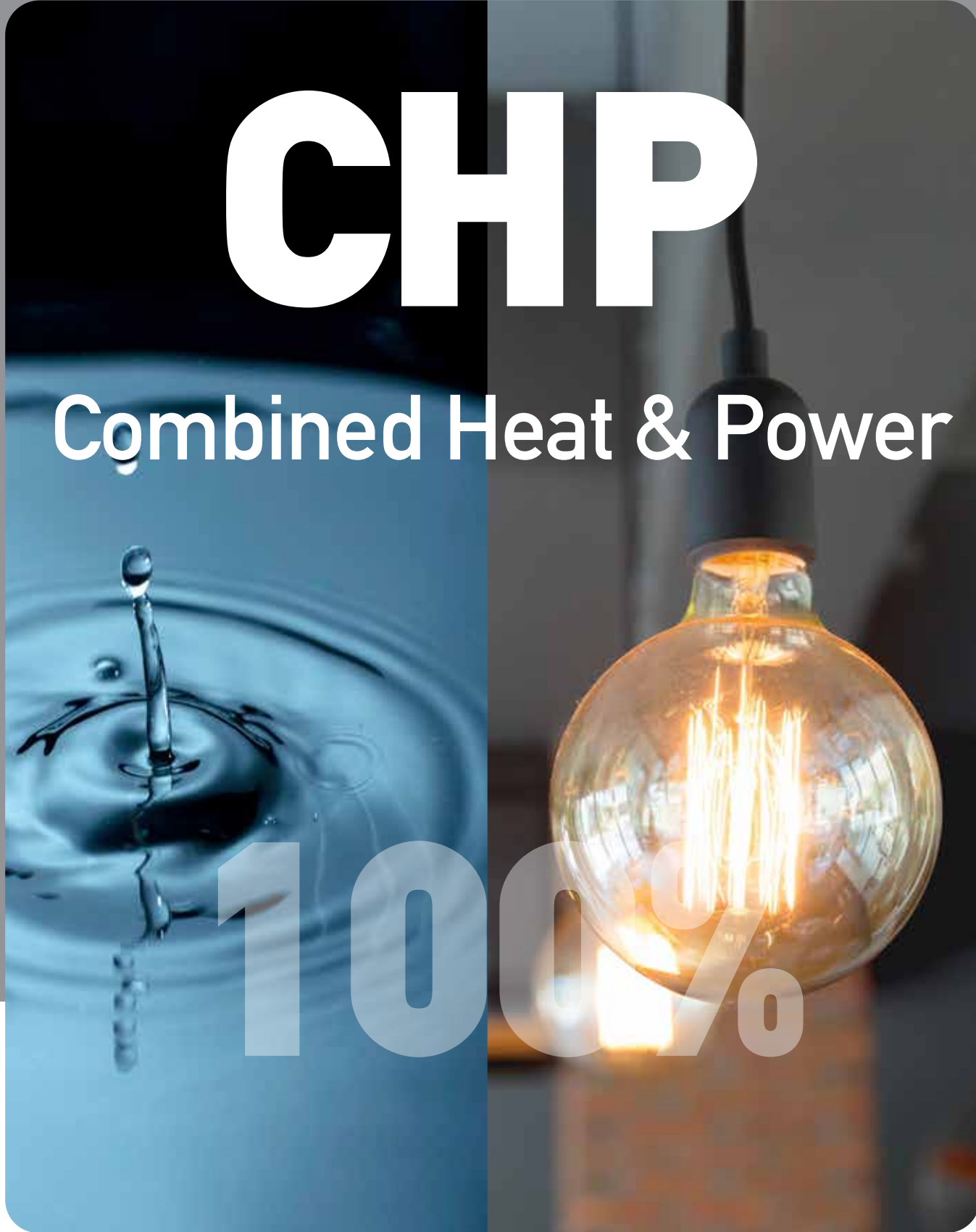
Renewables + Energy
Saving Initiatives
are part of the solution



PV

95%

up to **95%** energy saving
through NET metering



CHP

Combined Heat & Power

100%

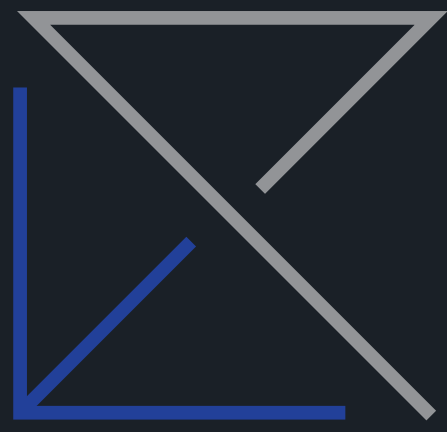
up to **100%** energy saving
through Net metering



LED

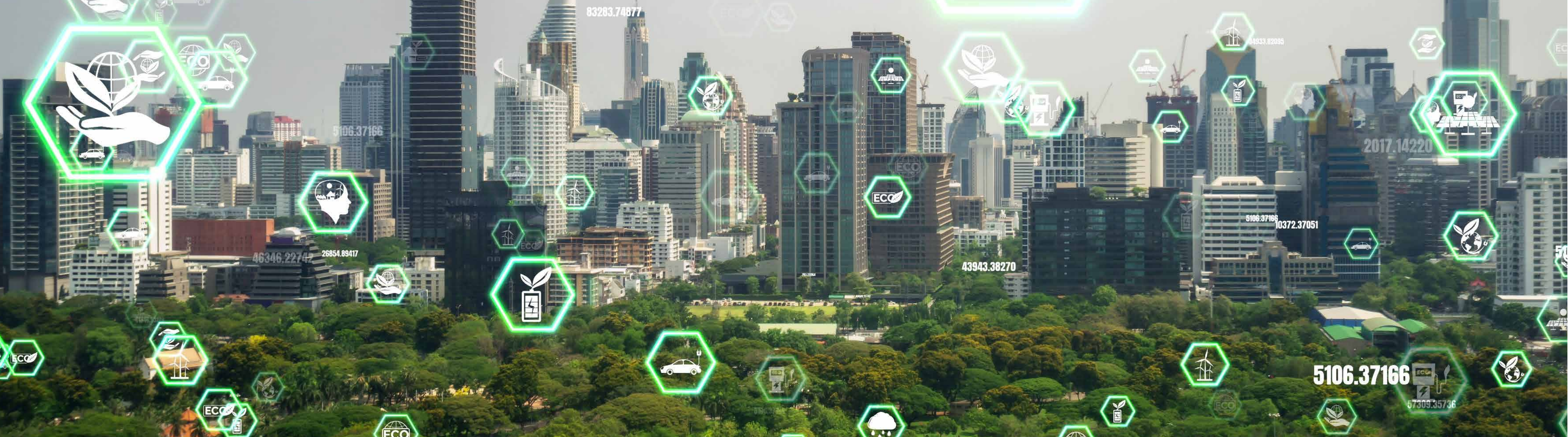
65-70%

65-70% energy saving
through LED lighting



when Investment Expertise meets Tech Expertise





ESCO stands for Energy Service Company

Providing all energy asset related services such as:

1

Engineering,
procurement and
construction (EPC)
of the asset

2

Operation and
Maintenance (O&M)
for the period held
by the ESCO provider

3

Asset Management
for the same period



ESCO Partners is a company focusing on delivering ESCO services through:

- ▶ Installation of energy systems such as PV Panels, combined heat and power (CHP), solar powered charging infrastructure.
- ▶ Energy saving through applications like electrical vehicles, LED lighting etc.



Shareholders

SirecEnergy

Energy Sustainability Investments

a Private Equity Firm in
Sustainable Investments

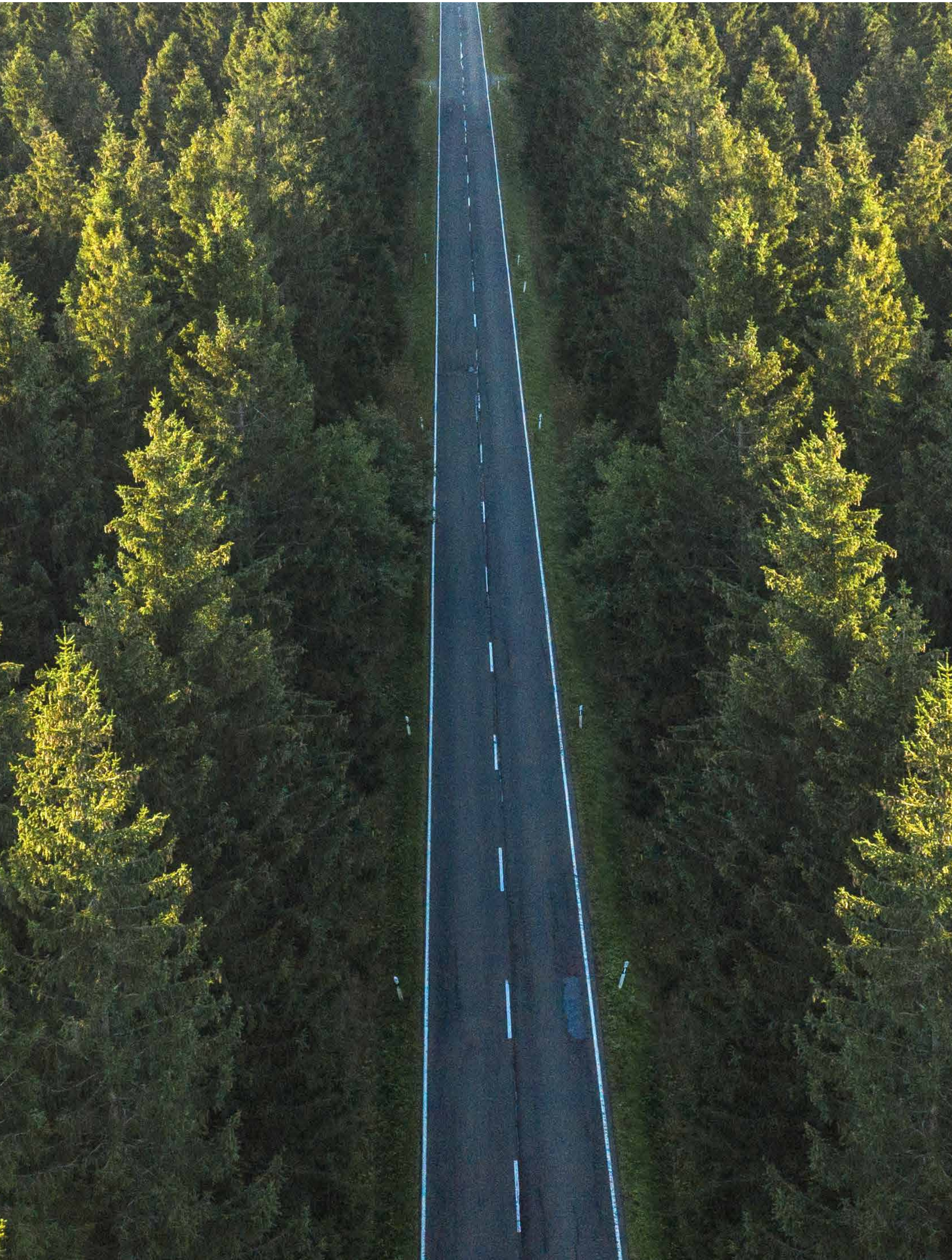


a PV and CHP turnkey developer

SirecEnergy

Energy Sustainability Investments





A Private Equity Firm focusing on Sustainable Investments. Through the funds that it manages, structures and executes investments in areas of:

- ▶ Energy Saving
- ▶ Energy Production from Renewable Sources
- ▶ Circular Economy

Through its dedicated European Sustainable Investment Fund (EuSIF), of €50million size, invests in projects with a strong ESG impact and a time horizon up to 30 years.

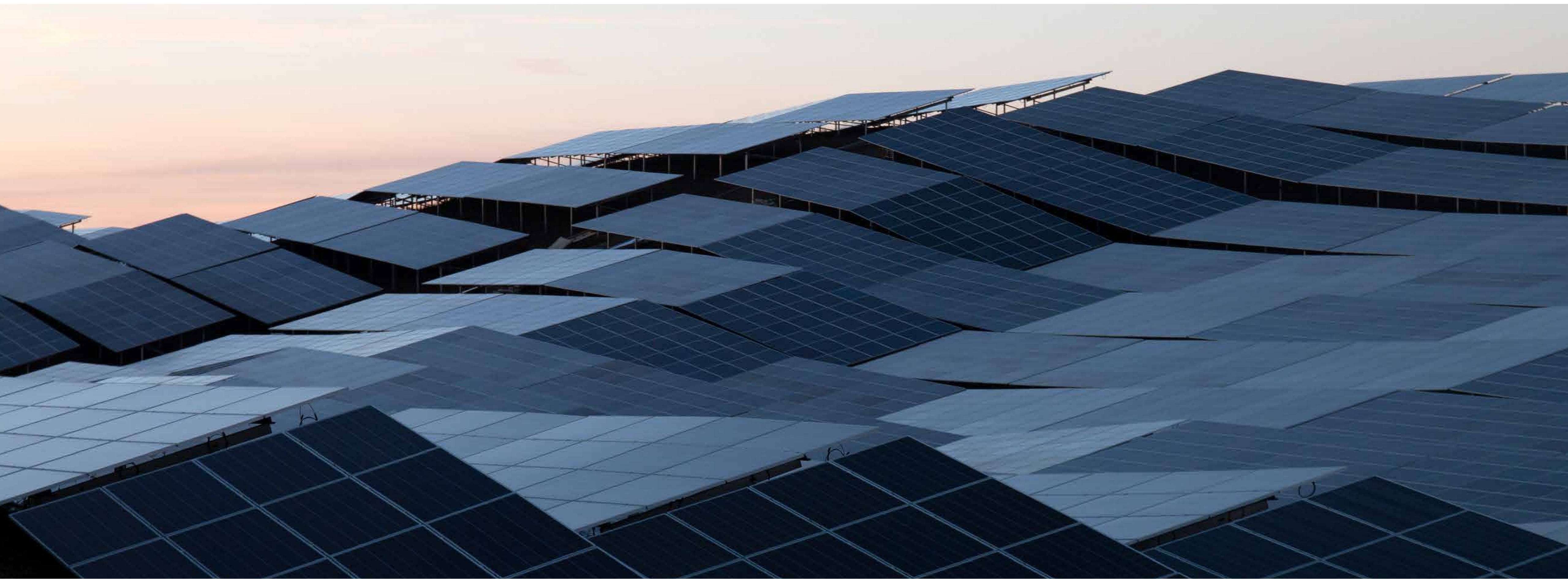
SIREC ENERGY is formed by senior professionals with experience from Europe and MEA and long track record in Private Equity, Energy Investments, Project Management and ESG Corporate Solutions

SirecEnergy

Energy Sustainability Investments

in figures







MES ENERGY is the subsidiary company of MESOGEOS group of companies, dealing with energy applications, renewable energy production, energy trading and specialized energy engineering services.

Key shareholders of the group are two major economic players of the Greek banking and global trade, the Eurobank Group and the Laskaridis Group.

- ▶ **Multinational developer in PVs since 2010**
- ▶ **Industrial Customers**
- ▶ **Invests in electricity production from renewable sources (solar & wind), EVs & charging infrastructure.**
- ▶ **EPC/ O&M/ ESCO services/ Energy Saving Projects/**
- ▶ **Pay-as-you save contracts**
- ▶ **ISO Certified for Asset Management**



in figures

1GW

Development, consulting,
engineering, supervising
& commissioning services
on more than **1GW**
of projects in aggregate

25MW

O&M services
for **25MW** of projects
in aggregate

36

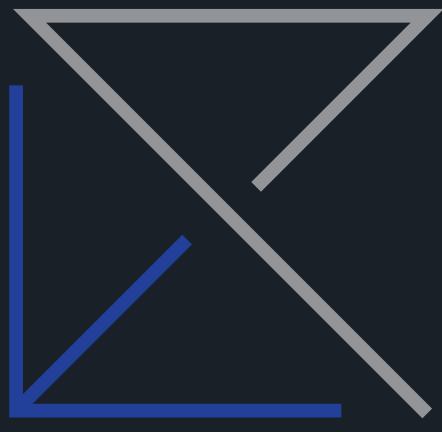
people in
our team

€20m

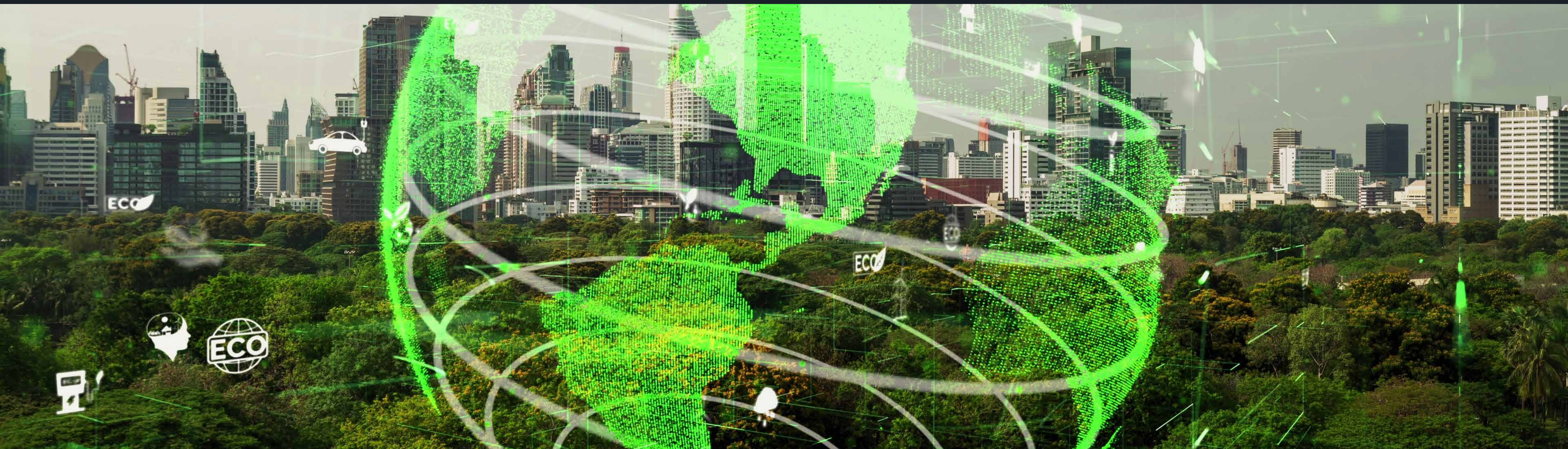
assets under
management

€8-10m

annual
turnover



how it works



Install a cost effective, customized energy producing asset

Rooftop PV System operating through NET metering





Exclusivity contract
(MoU) which includes
the collection of all
baseline data needed
for the contract
proposal & licensing

2-3 weeks

Contract proposal,
execution plan

EPC Agreement

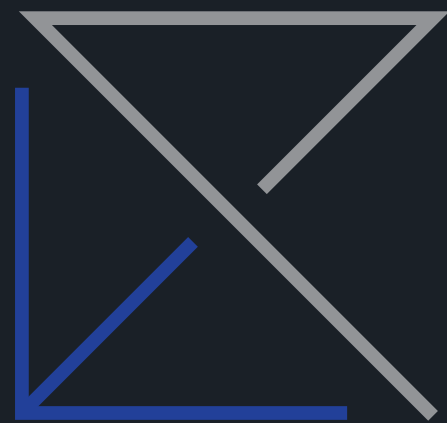
Full Engineering,
Licencing,
Procurement
and Construction
(EPC) services

Certification
of the project
9-12 months

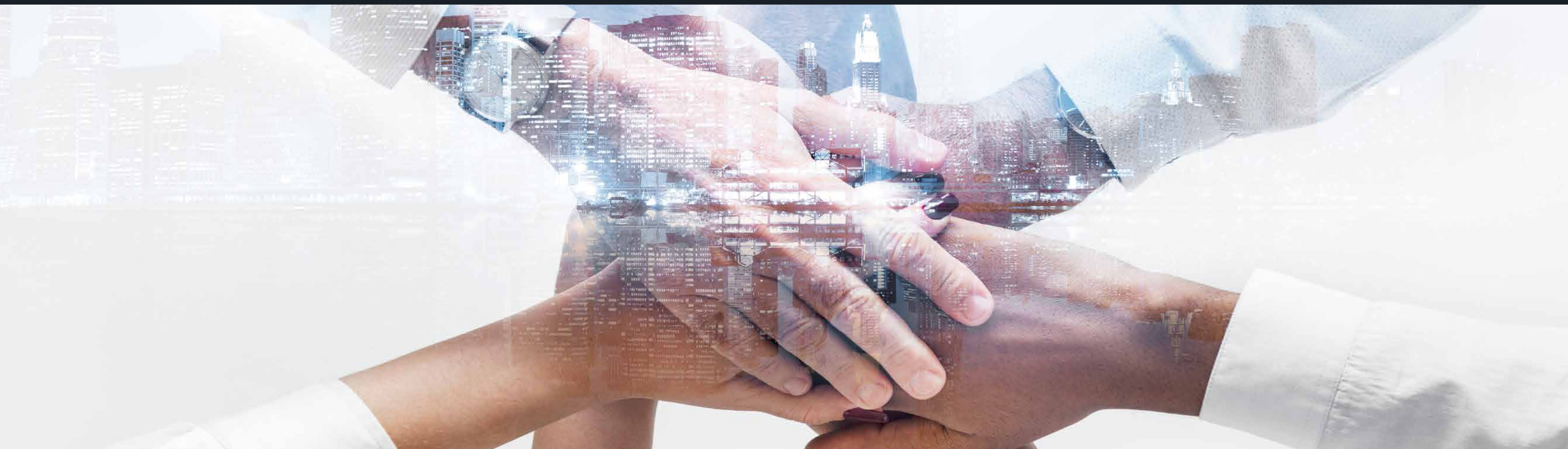
O&M services for
the contract duration

Annual energy
saving measurements
reporting

Asset Management
of the Project for the
agreed duration
up to 25 years



why ESCO partners?





1

High level
of **Expertise**

2

Proven
Know - How

3

Immediate revenue
sharing through
an EPC Contract
with **ZERO** investment
from the client

4

Manage
long-term
electricity costs

5

Focus on your
core business

6

**Lower carbon
emissions**
and enhance
CSR/sustainability

contact



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