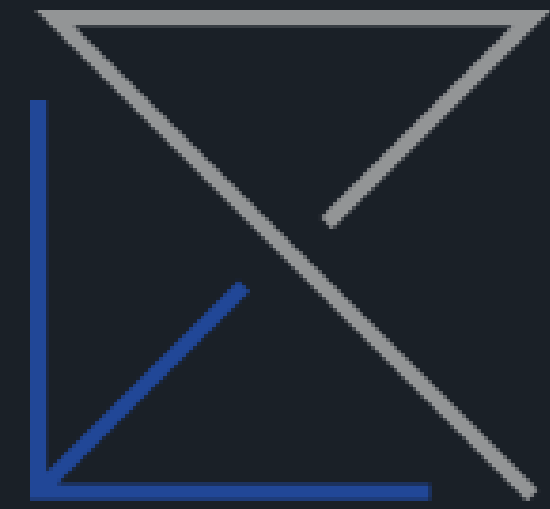




ESCO
partners

Energy Services for Commercial and Industrial Facilities



Challenges

Many challenges in the commercial and industrial business environment :

- ▶ New Legislations for Decarbonization & Climate crisis tackling (Fit for 55, RE-Power EU, F-GAS)
- ▶ Green certifications, Sustainability and ESG reporting
- ▶ Supply Chain Disruptions
- ▶ Increased Energy Costs

Energy Crisis





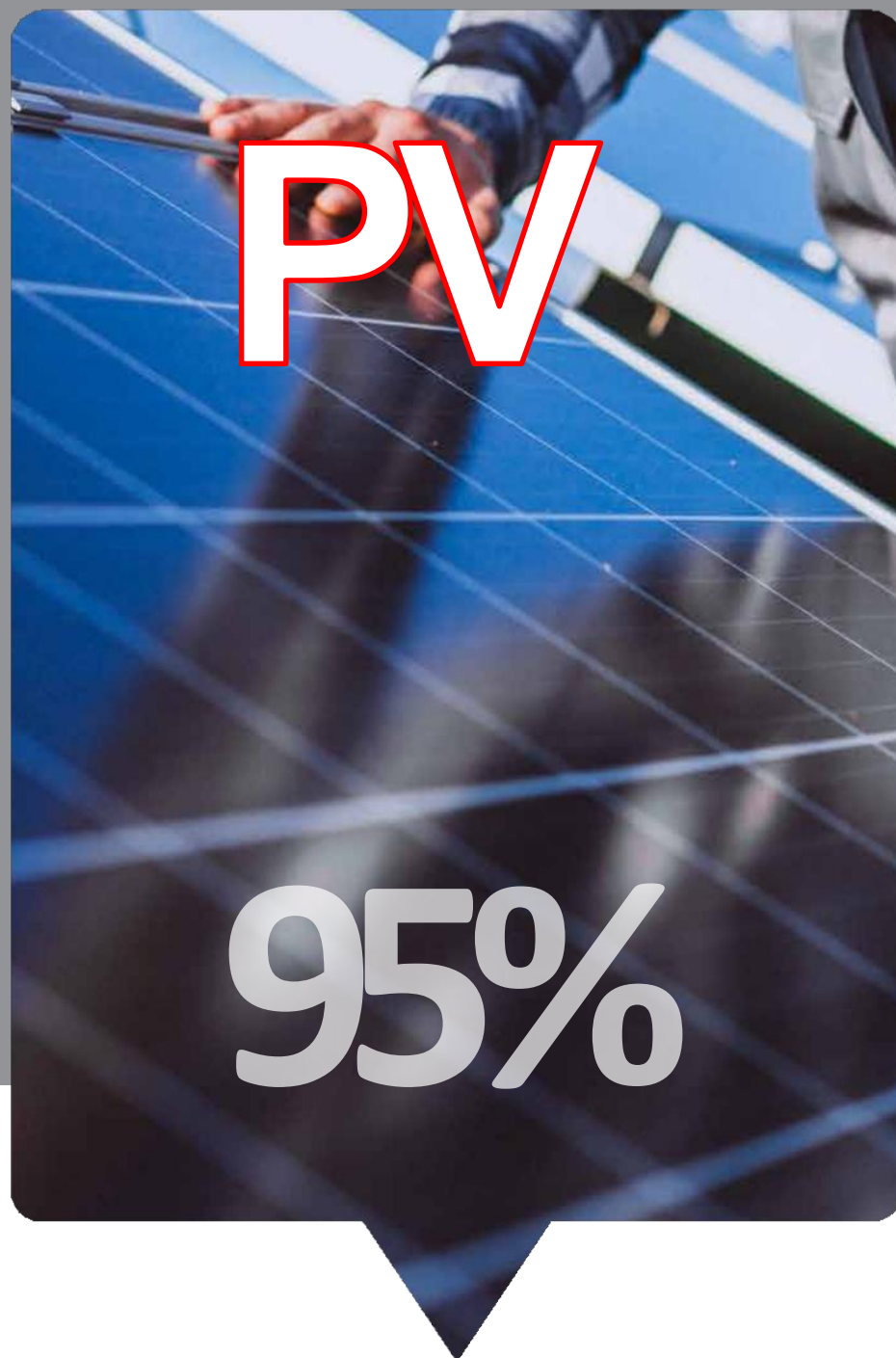
Global Energy Crisis



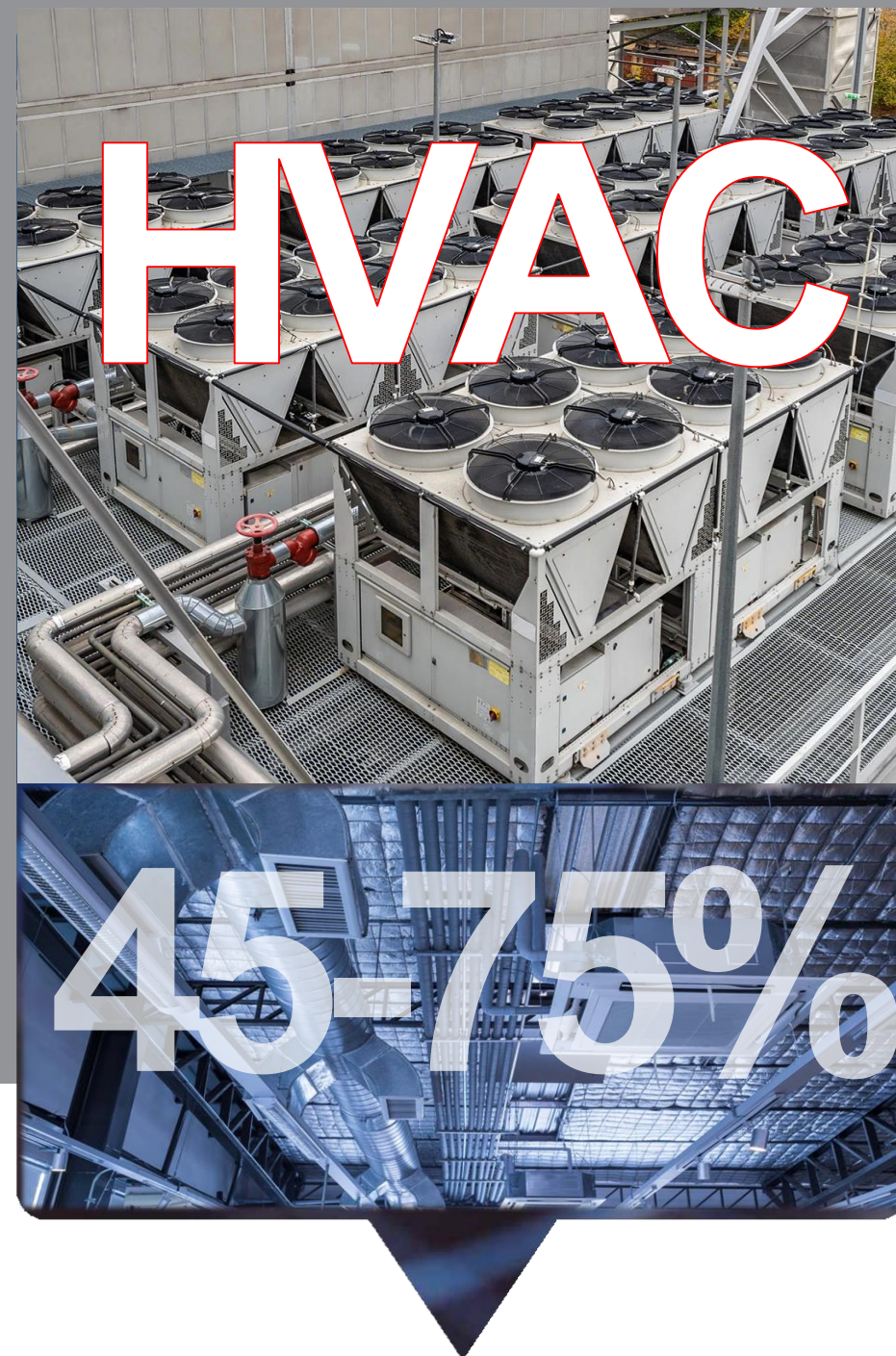
Industries and Commercial
Buildings in need of efficient
sources of energy production
+ energy saving



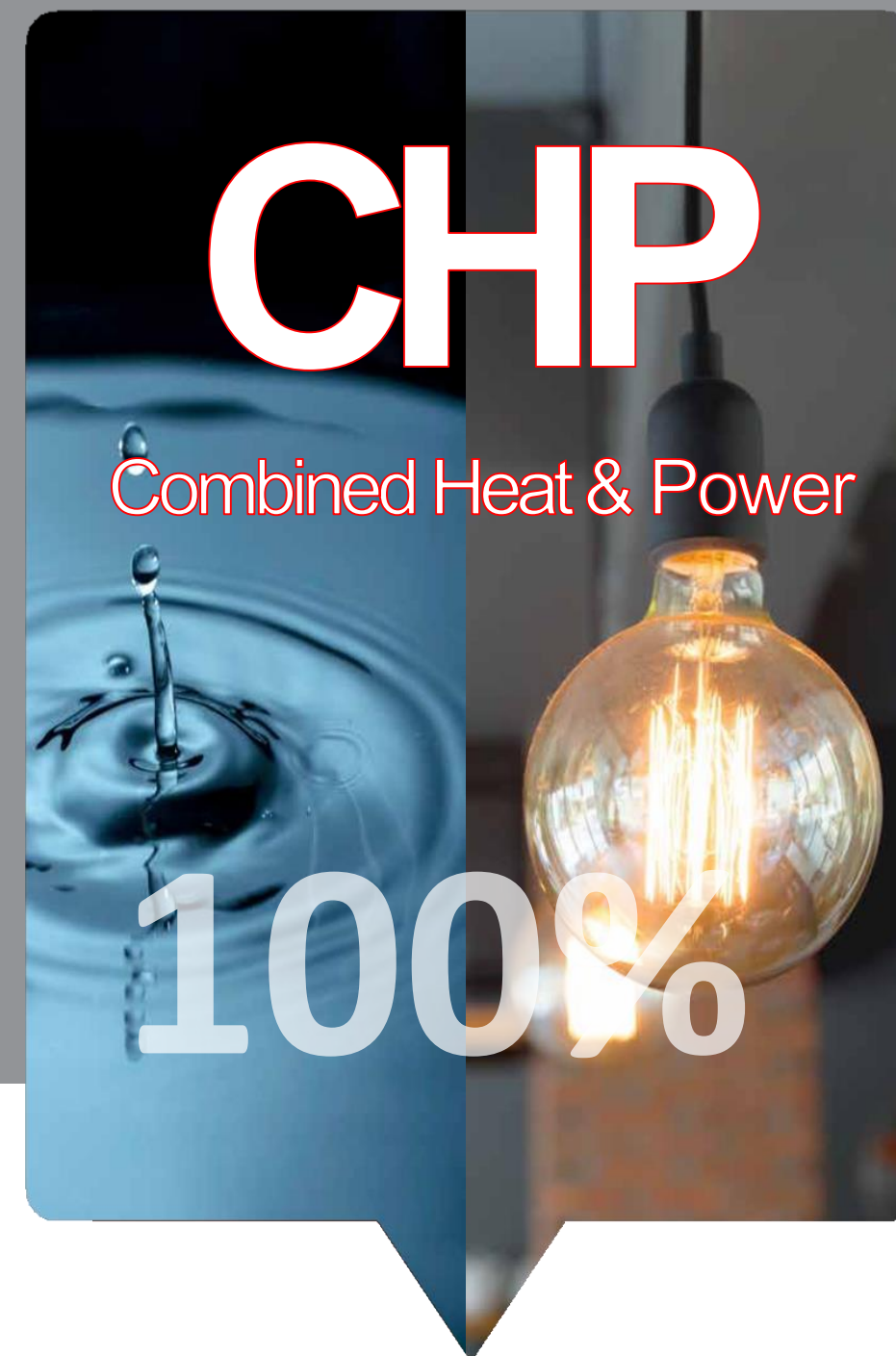
Renewables + Energy
Saving Initiatives
are part of the solution



up to **95%** energy saving through NET billing



up to **75%** energy saving through HVAC (Heating, Ventilation, Air-Conditioning) refurbishment & electrification



up to **100%** energy saving through Net Billing



65-70% energy saving through LED lighting

When Investment Expertise meets Technical Know-How





ESCO stands for Energy Service Company
Providing all energy asset related services such as:

1

Engineering,
procurement and
construction (EPC)
of the asset

2

Operation and
Maintenance (O&M)
for the period held
by the ESCO

3

Asset Management
for the same period



ESCO Partners is a company focusing on delivering energy-as-a-service and energy saving projects **with zero initial investment from the customer** in the following applications :

- ▶ Photovoltaic Systems
- ▶ Heating, Ventilation, Airconditioning (HVAC) Systems
- ▶ Combined heat and power (CHP) Systems
- ▶ LED Lighting



Shareholders

SirecEnergy

Energy Sustainability Investments

a Private Equity Firm in
Energy Sustainable
Investments



a PV, CHP and modern HVAC
turnkey developer

SirecEnergy

Energy Sustainability Investments





A Private Equity Firm focusing on Sustainable Investments. Through the funds that it manages, structures and executes investments in areas of:

- ▶ Energy Saving
- ▶ Energy Production from Renewable Sources
- ▶ Circular Economy

Through its dedicated European Sustainable Investment Fund (EuSIF), of 70 million € size, invests in projects with a strong ESG impact and a time horizon up to 30 years.

SIREC ENERGY is formed by senior professionals with experience from Europe and MEA and long track record in Private Equity, Energy Investments, Project Management and ESG Corporate Solutions

SirecEnergy

Energy Sustainability Investments

in figures







MES ENERGY is the subsidiary company of MESOGEOS group of companies, dealing with energy applications, renewable energy production, energy trading and specialized energy engineering services.

Key shareholders of the group are two major economic players of the Greek banking and global trade, the Eurobank Group and the Laskaridis Group.

- ▶ Multinational developer in PVs since 2010
- ▶ Industrial Customers
- ▶ Invests in electricity production from renewable sources (solar & wind), EVs & charging infrastructure.
- ▶ EPC/ O&M/ ESCO services/ Energy Saving Projects/
- ▶ Pay-as-you save contracts
- ▶ ISO Certified for Asset Management



in figures



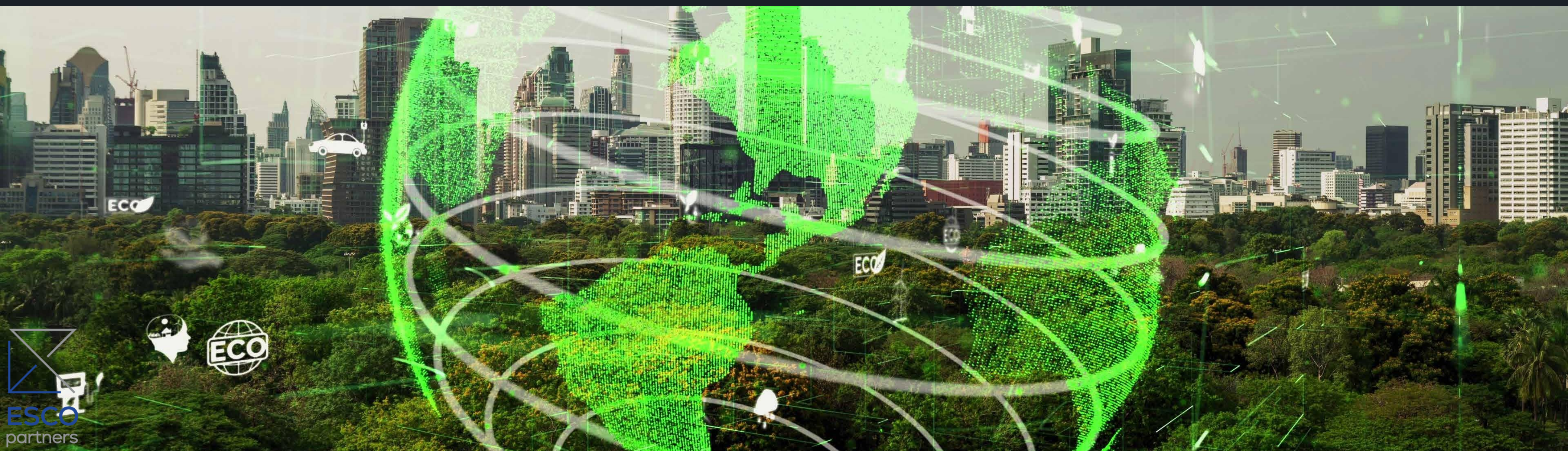
Development, consulting,
engineering, supervising
& commissioning services
on more than **1GW**
of projects in aggregate



O&M services
for **25MW** of projects
in aggregate



How it works



Install a cost effective, customized energy producing asset

example :

Rooftop PV System operating through NET billing





Exclusivity contract
(MoU) which includes
the collection of all
baseline data needed
for the contract
proposal & licensing

Contract proposal,
execution plan

EPC Agreement



Full Engineering,
Licencing,
Procurement
and Construction
(EPC) services

Certification
of the project

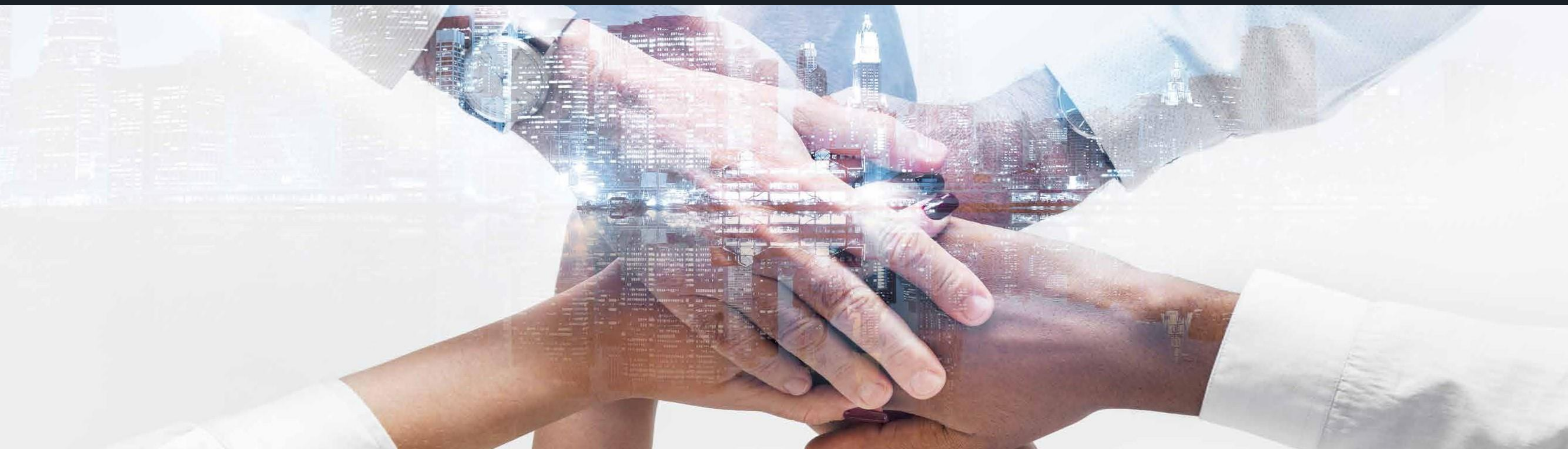


O&M services for
the contract duration

Energy saving
measurements
reporting

Asset Management
of the Project for the
agreed duration

Why ESCO PARTNERS

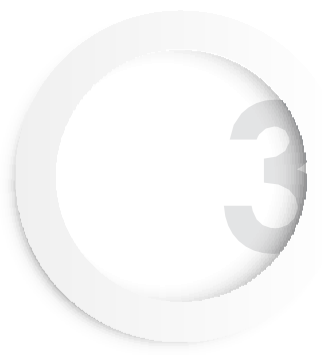




High level
of **Expertise**



Proven
Know - How



Immediate revenue
sharing through
an EPC Contract
with **ZERO** initial
investment from
the customer
(no cost for CAPEX
& OPEX)



Manage
long-term
electricity and
energy costs



Custom
solutions for
each application
& business



Carbon
emissions
reduction
and
sustainability
enhancement

Contact



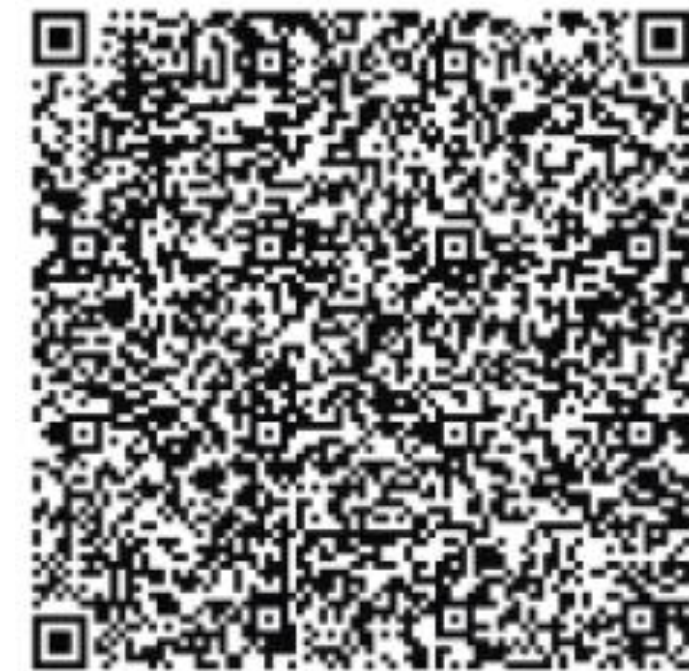
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